

EDUCATING REAL ESTATE PROFESSIONALS AT DEPAUL

DEPAUL UNIVERSITY COLLEGE OF COMMERCE DEPARTMENT OF REAL ESTATE







Shaping the Future of Real Estate One Leader at a Time

As a real estate professional, you know that the industry is increasingly complex and competitive. It is a worldwide business that encompasses a wide variety of disciplines, from individual investment to public policy to global capital markets. Future leaders will be those who have a strong command of the fundamentals, valuable real world experience and the confidence and ability to make decisions that impact communities locally and beyond.

We are ready to help you become one of those leaders.



"Since its inception, the center has developed comprehensive, cuttingedge degree programs including academic research that informs the field, and timely continuing education and outreach opportunities for real estate professionals. Our undergraduate and graduate students gain the best preparation possible so they can claim their place in the industry."

Rev. Dennis H. Holtshneider, C.M., President, DePaul University

DePaul's Commitment to Real Estate Education

Building on DePaul University's nearly century long commitment to real estate education, the Real Estate Center was founded in 2002 and has quickly established itself as a highly-respected and recognized center for education, research and outreach.

The center offers accredited degree programs, including an MBA with a concentration in Real Estate Finance and Investment, a master of science in real estate (MSRE) and the first and only undergraduate real estate major in Illinois.

Our faculty is comprised of distinguished real estate academics and renowned industry practitioners, recognized in their fields as some of the best and brightest minds. Our academicians have earned worldwide rankings for their cutting-edge contributions to real estate research, while our industry professionals bring leadership experience in fields such as global investment management, tenant representation, development and investment sales. This unique faculty mix, combined with DePaul's institutional resources, creates an incomparable learning environment.

Through structured coursework, our students gain a wellrounded education with the necessary fundamentals, learning to craft creative, entrepreneurial solutions through real world examples and experiences.

Collaboration with the Global Real Estate Industry

"DePaul's strong ties to Chicago and its vibrant real estate community provide an unrivaled resource for students. Chicago is a microcosm of the global real estate industry and we have access to a wealth of talented, smart and successful professionals whom we regularly engage in our programs. We invite them to participate as guest lecturers in the classroom and as speakers at the numerous forums and events we sponsor throughout the year. We reach out to them for continuing dialogue on issues crucial to the industry. In addition, they serve as mentors, provide internship opportunities, and very often recruit our students upon graduation. We have a long history of collaboration with the community, and our students gain valuable insight and opportunities from that commitment."

Susanne Cannon

Chairman of the Department of Real Estate and The Douglas and Cynthia Crocker Endowed Director of the Real Estate Center at DePaul University





"Attending the PREA Conference was incredibly beneficial for me. I saw firsthand the connection between the different disciplines within real estate to those in the broader capital markets. I met the key industry leaders and heard experts discuss the significant issues facing the industry now."

Jan Morel, DePaul MBA, 2010 Vice President Development and Acquisitions Town Builder Studios

Practical Experiences Beyond the Classroom

While at DePaul, students have access to educational opportunities unlike anywhere else. Our traditional coursework is augmented by a variety of specially designed programs that offer an enhanced dimension to the learning experience.

The center hosts professional forums and seminars throughout the year. Our annual real estate symposium brings together students, faculty, real estate professionals and speakers from outside the academic world for a dynamic and interactive exchange of ideas. Complementing this is our distinguished lecture series where academics discuss their latest research. Other forums are designed to impart useful and practical information to assist students in their career development and job searches.

Students can participate in the center's mentoring program, which aligns them with a high level executive working in the real estate industry. Mentors act as a resource for career information and advice. The center also helps place students into internship positions at leading Chicago firms. There, students gain firsthand experience that prospective employers seek and value.

Introducing our students to a broad array of experiences and possibilities is a vital element of the program. This can mean an opportunity to attend industry conferences or to study abroad in places such as China, Australia and Europe. We have solid relationships with many of the industry's premier trade associations and an endowed scholarship fund specifically designated for student travel to those association meetings. Students apply to attend meetings with the Urban Land institute (ULI), the Pension Real Estate Association (PREA), the National Association of Real Estate Investment Trusts (NAREIT) and the International Council of Shopping Centers (ICSC), gaining valuable exposure to people in the different sectors of the business and hearing substantive discourse on real time challenges and solutions. "Many people don't have the chance to participate in such a large, influential conference as ULI until they are much further along in their careers, making my attendance a truly invaluable step in the development of my career."

Amy Krass, DePaul MBA, 2010 Assistant Vice President, Acquisitions Heitman



"Traveling to China with the DePaul contingent was a once in a lifetime experience. It brought to life many of the concepts and theories we discuss in class. Visiting an emerging global market and immersing ourselves in the culture, even for a short time, provided a perspective that cannot be gained elsewhere."

Adam Simon, DePaul MBA, 2010 Partner The Simon Group





"My accomplishments in real estate are entirely attributable to the relationships that I developed at the DePaul Real Estate Center with fellow students, alumni and staff members. Through my continued engagement with the DePaul Real Estate Alumni Alliance, I now have a network within the Chicago real estate community that I consider to be of the highest caliber. I have turned to the Real Estate Center on several occasions to find potential employees, to obtain referrals for consultants, and to gain valuable introductions. It goes without saying that being able to leverage the DePaul network has been an invaluable resource for both me and my company."

Michael Episcope, DePaul MSRE, 2008 Principal Origin Capital Partners, LLC



Enhanced Real Estate Career Opportunities

As graduation approaches, students can count on the center to provide resources to assist in employment and career development efforts. Students find that they have the necessary skill set, experience and confidence to secure a position in their area of choice. We are here to assist in that effort, whether you are seeking a first job, enhancing existing career prospects or intending to move to a different field within real estate.

A Valuable, Long-Term Resource

The DePaul experience continues after graduation. The center offers a wealth of opportunities to stay connected and expand your knowledge base. We offer continuing education courses that ensure working professionals stay current on relevant and timely issues. Alumni attend many of the forums and symposia presented at the center. Additionally, the DePaul Real Estate Alumni Association (DREAA) is one of the largest alumni groups in the Midwest. The group members remain engaged with DePaul and are very active, hosting many social and networking events as well a serving as mentors. "The Real Estate Program at DePaul is recognized nationally and internationally as a leading real estate institution. The day after I graduated in 2008 I was recruited by the real estate arm of Dubai's Sovereign Wealth Fund. There I found another DePaul connection, an industry professional who team taught my real estate department class and who was now leading the retail department of the firm. My real estate career has been and continues to be shaped by this great Real Estate Center."

Claudio Sgobba, DePaul MBA, 2008 Senior Real Estate Investment Banking Associate Standard Chartered Bank

"As a graduate, employer and sponsor, I know firsthand the value proposition a DePaul education provides its students. I believe in the real estate program and am committed to ensuring that it continues in its important mission of educating students and professionals alike for successful careers."

George L. Ruff, DePaul Graduate, 1974 Senior Principal, Trinity Hotel Investors LLC Established the George L. Ruff Endowed Professorship in Real Estate Studies at The Real Estate Center



Join us in shaping the future of real estate. Gain the skills and experiences you need to become a leader in your chosen field. From DePaul, you will be prepared and positioned to take your place in the global real estate arena, ready for *your* future.







For more information please contact:

DePaul University The Real Estate Center 1 E. Jackson Blvd. Chicago, IL 60604 (312) 362-5906

realestate.depaul.edu